**Manager Sourcing Imports**

**Position Overview:**

This position will be responsible for managing and optimizing the sourcing of products and raw materials from international markets, ensuring timely and cost-effective purchases. This individual will ensure compliance with quality and build strong relationships with international suppliers to support the fast-paced needs of the fashion industry

**Position Title:**Manager Sourcing (Imports)  
**Department:** Sourcing  
**Location:**Head Office, Stylo Shoes Lahore  
**Reports to:** Head of Sourcing

**Education:** Master’s in Supply Chain Management, Business Administration or related field.

**Experience:**

* Minimum 6-7 years’ experience in sourcing with at least 3 years in imports

**Responsibilities**

* Identify, evaluate, and onboard international suppliers, building strong relationships to ensure reliable, cost-effective procurement while negotiating favorable terms.
* Continuously assess market conditions, supplier pricing and trade regulations.
* Manage the end-to-end import procurement process, collaborating with logistics, warehousing, and Quality Assurance teams to streamline the supply chain, ensure timely delivery, and maintain quality standards.
* Proactively address potential supply chain disruptions, identifying alternative suppliers or contingency plans
* Implement cost-saving initiatives and explore alternative sourcing options to optimize the procurement process
* Ensure proper documentation and compliance with customs, import/export laws, and regulatory requirements.
* Collaborate with key internal stakeholders to ensure smooth import operations and align sourcing activities with company objectives.
* Analyze data and market trends to provide insights for decision-making and strategy development.

**Skills**

* Detailed understanding of sourcing trends, import regulations and custom procedures
* Market & Data Analysis
* Vendor Negotiation & Management

**Competencies**

* Strong Negotiations Skills: To handle complex negotiations while building long-term, mutually beneficial relationships with vendors.
* Analytical Thinking: Ability to assess complex situations and derive actionable insights.
* Team Collaboration: Fostering a collaborative work environment to achieve team and organizational objectives.
* Problem Skills: Strong problem-solving skills to resolve issues.